



IBM Lotus Notes and Lotus Domino 8 software

The desktop of the future, today



Agenda

Collaborative business and marketplace trends

Introduction to IBM Lotus Notes and Domino software

Collaboration foundation

Collaboration in context

Advanced collaborative capabilities

Open application development

Universal access

Proven, reliable infrastructure

The road ahead



Lotus Notes and Domino software: 20 years of leadership in collaboration

- 140 million seats have been sold worldwide
- Used by more than 46,000 companies around the world
- IBM Lotus Notes® and Lotus® Domino® software has seen fourteen consecutive quarters of year-to-year growth from Q4 2004–Q1 2008
- Lotus Notes and Domino are supported by over 10,000 IBM Business Partners worldwide who have thousands of integrated solutions running on it
- From 2006 to 2007, the number of IBM Business Partners delivering Lotus Notes and Domino solutions more than doubled



FORTUNE Global 500: More than half of the global 100 corporations use Lotus Notes and Domino software

- 9 of the top 10 aerospace and defense corporations
- 8 of the top 10 automotive corporations
- 8 of the top 10 banks
- 4 of the top 5 consumer products corporations
- 7 of the top 10 electronics corporations
- 8 of the top 10 insurance corporations
- 8 of the top 12 pharmaceutical corporations
- 9 of the top 12 telecommunications corporations

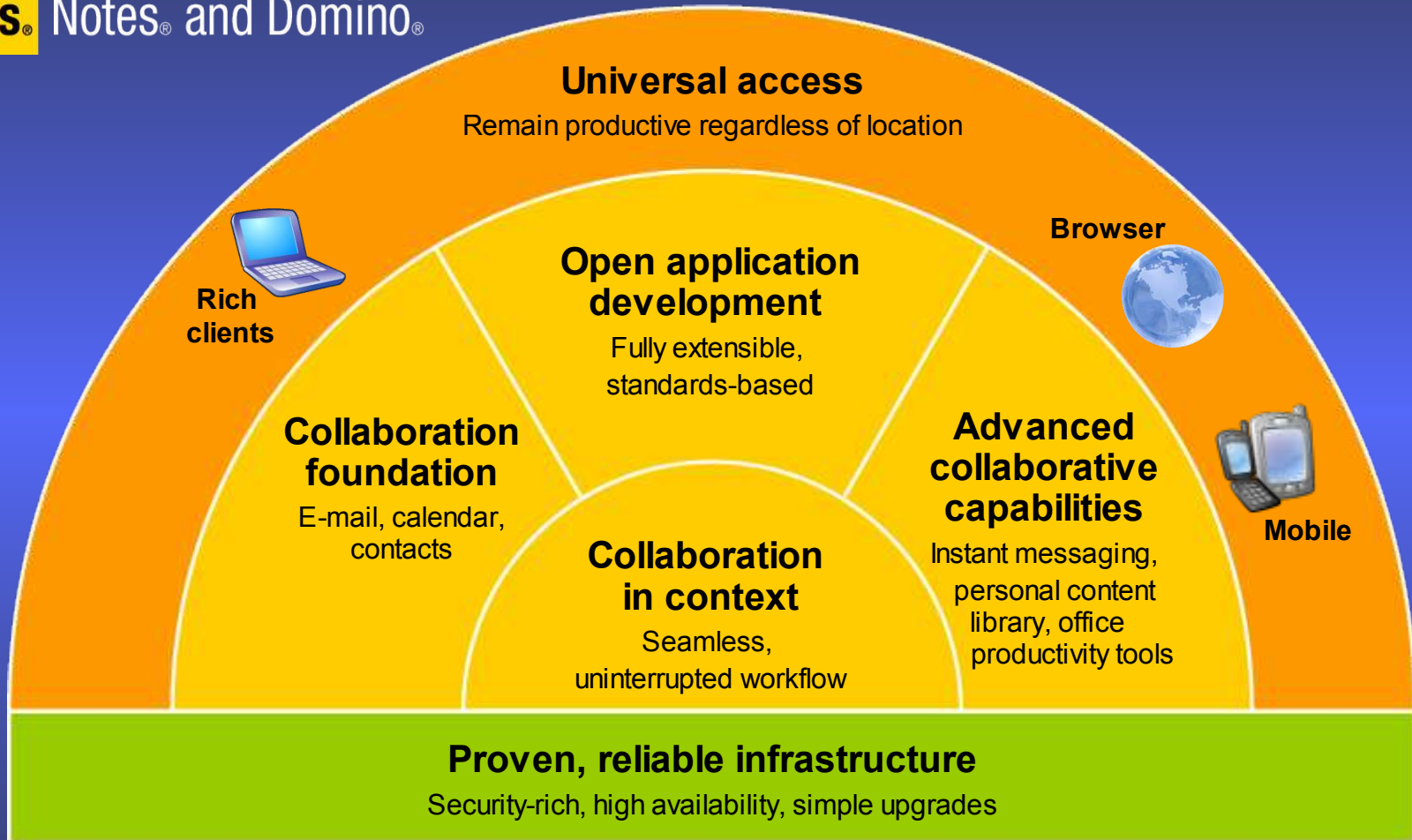
Source: FORTUNE 500, April 30, 2007; FORTUNE Global 500, July 24, 2006.



Lotus Notes and Domino software: a flexible and comprehensive collaboration solution



Lotus Notes® and Domino®



Conversations threads

Color-coded messages

Integrated presence and IM

Horizontal and vertical preview pane options

Recipient icons and flags

Sender	Subject	Date	Size
Anna Bauer	Halfpipe requirements	13/6/08 11:30	
Amadou Alain	Re: Halfpipe requirements	13/6/08 10:15	
Simon Schulz	Alpha Mountain opportunity	13/6/08 09:47	14 KB
Pierre Dumont	Re: Alpha Mountain opportunity	13/6/08 09:15	1,345 KB
George Bandini	Global marketing update	13/6/08 07:39	13 KB
Anna Bauer	Latest sales figures by region	13/6/08 23:45	14 KB
Heather Reeds	Please review meeting minutes	12/6/08 19:12	156 KB
Gail Chao	New snowmaking techniques	12/6/08 18:34	356 KB
Amadou Alain	New gondola requirements from Beta Mtn	12/6/08 18:16	10 KB
Marie Anne Gauthier	Request from finance	12/6/08 17:58	46 KB
Jin Wu	Zeta's charitable foundation	11/6/08 16:15	1,678 KB
Gail Chao	Financial reports from 3Q07	11/6/08 14:31	14 KB

Re: Alpha Mountain opportunity
 Simon Schulz To: Renata Matthesen, Amy Blank, Gail Chao

... is the Sales Manager for the Cable transportation... They are undergoing a rapid expansion and want to improve the growth data below.

Product Sales

Region	Q1	Q2	Q3	Q4
East	40	50	60	70
West	50	60	70	80
North	60	70	80	90
South	70	80	90	100

Follow Up

You have new mail on Server17

start | Document | Renata Matthesen - Inbox

The screenshot shows the Lotus Notes Calendar interface in 'Work Week' view for the week of June 12-16, 2008. The interface includes a menu bar, a toolbar, a left-hand navigation pane, a central calendar grid, and a right-hand sidebar with various widgets. Three yellow callout bubbles highlight specific features:

- Unanswered calendar entries:** A bubble points to a purple 'Annual review' entry on Wednesday, June 14.
- Color-coded meetings:** A bubble points to a yellow 'Alpha Mountain Proposal meeting' entry on Wednesday, June 14.
- Group calendars:** A bubble points to the 'Views' section in the left-hand pane, which lists various calendar views like 'Entries & Notices' and 'Calendar Entries'.

The calendar grid shows several other entries, including 'Alpha Mountain', 'Quarte', 'Dentist', 'Quarterly review', 'Q4 Report', 'Lambda Lift Sign', and 'Hospital Foundation Meeting'. The right-hand sidebar contains widgets for 'Sametime Commun...', 'Day At-A-Glance', 'Feeds', 'Zeta CRM', 'Sales Tracker', and a 'Prospects' table.

Group calendars

Integrated presence and IM

Unanswered calendar entries

Color-coded meetings

Collaborate in context from a single, customized view

Your in-box is a catalyst for productivity—moving from it interrupts your workflow and introduces opportunities for distraction

Social networking—
blogs, mashups, activities

Instant
messaging

Personal
content library

Documents,
presentations,
spreadsheets

Feeds,
My Widgets,
Live Text

E-mail, calendar,
contacts

Collaborative and
business applications



Why pay more when you don't have to?

Lotus Notes and Domino software includes advanced collaborative capabilities at no additional charge ...



Documents, presentations and spreadsheets

- Based on IBM Lotus Symphony software
- No licensing or compliance concerns
- Integrated in Lotus Notes software or used on a stand-alone basis (at home or at work)

Instant messaging and presence awareness

- Based on IBM Lotus Sametime® software
- Locate expertise and make decisions faster
- Integrated in context and/or in the sidebar

Personal content library

- Based on IBM Lotus Quickr™ software
- Include links instead of attachments
- Integrated in context and/or in the sidebar



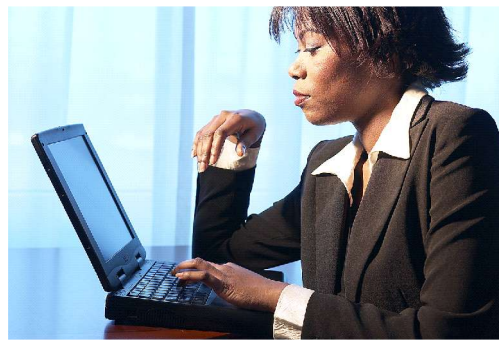
Where are your employees? How do they want to work?

Universal access—Be as productive as possible, regardless of location

Rich client



Browser



Mobile device



Connected

Disconnected



Deploy mobility support to employees who need it



Basic support from IBM Lotus Notes Traveler software

Lotus Traveler Mail			
Inbox	Received		
Anna Bauer Go Green Initiatives	11:12 AM	2K	
Amadou Alain Fall Plan Doc	10:24 AM	1K	
Simon Schulz Coporate Manageme...	9:29 AM	10K	
Pierre Dumont Presentation needs r...	1/14/08	3K	
George Bandini Go Green documents	1/14/08	5K	
Anna Bauer Lunch on Friday?	1/14/08	2K	
Heather Reeds Presentation for Fri...	1/14/08	1K	
Gail Chao Sales Update	1/14/08	4K	

Lotus Traveler Mail 121 Items.

New ⌨ Menu

Enhanced support provided by key IBM Business Partners*

* Provided by IBM Business Partners, may require additional purchase.



Client and server platform flexibility

Lotus® Notes

Microsoft Windows XP

Microsoft Windows Vista

Novell SLED 10

Red Hat RHEL 5

Ubuntu*

Apple Macintosh OS

Lotus® Domino

Microsoft Windows 2003

Microsoft Windows 2003x64 Edition

Novell SUSE Linux 10 (x86 and z)

Red Hat RHEL 5 (x86 and z)

IBM AIX® RHEL 5 (x86 and z) platform

IBM AIX 5.3 and 5.4 platforms

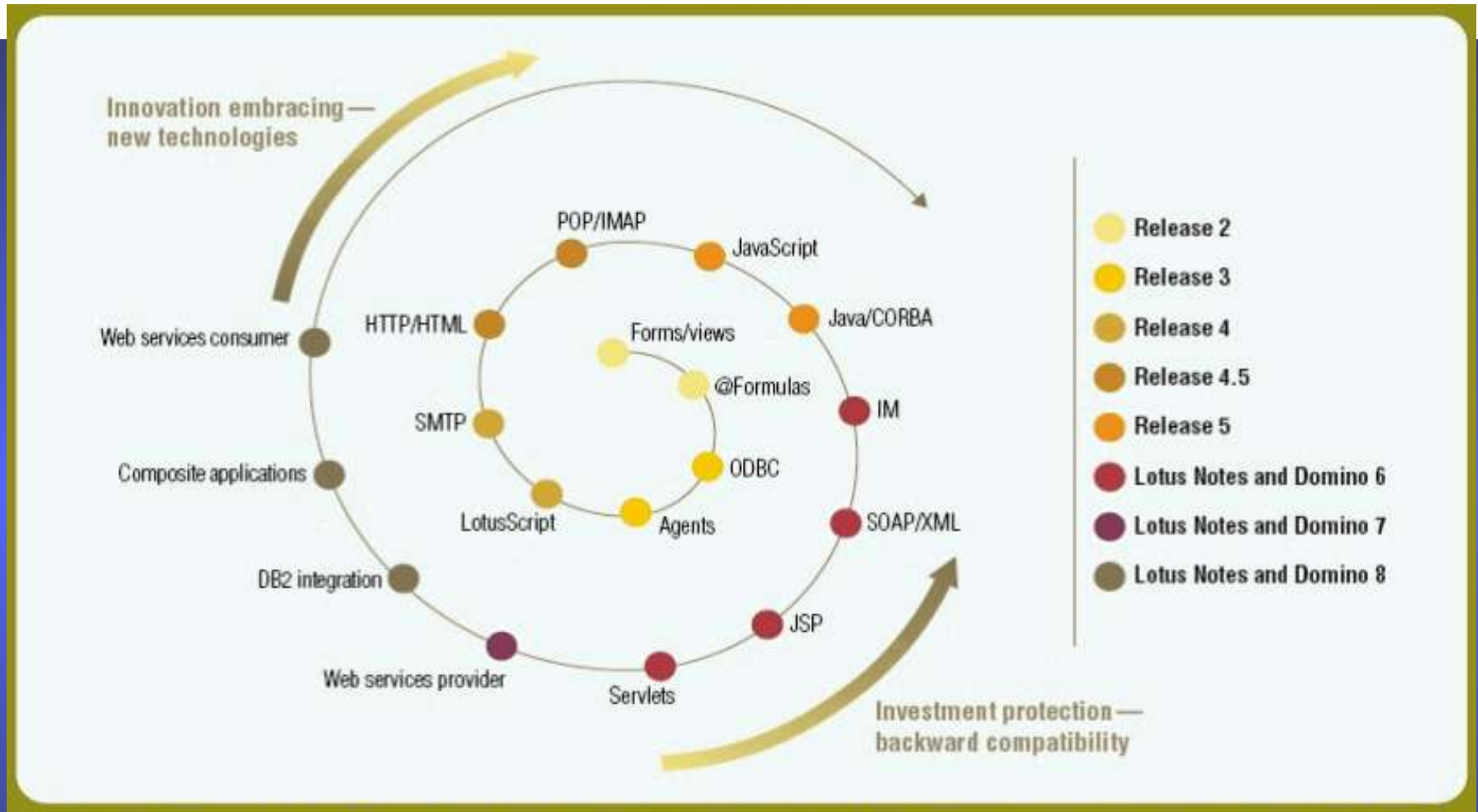
Sun Solaris 10

IBM i5/OS® V5R4 platform

* Currently planned for delivery in 2H 2008



Continued investment protection with IBM Lotus software



Each release of Lotus Notes and Domino software has provided new and refined capabilities; yet each has remained compatible with all previous versions.



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See the Future: Roadmap



Lotus Notes



Lotus Domino

Lotus Notes and Domino 8

- Enhanced mail, calendar, contacts
- Continuity for Notes users
- Activity centric computing
- Contextual collaboration
- Composite Applications
- Windows, Vista and Linux
- Mail recall
- Extended policy management
- Extended Web services

2007

Lotus Notes and Domino 8.0.1 and 8.0.2

- Microsoft Office 2007 Support
- Citrix support
- Lotus Domino Web Access "Lite"
- Lotus Quickr integration
- Composite application tooling
- FIPS 140-2 encryption
- Document compression
- 64 bit support
- Push e-mail
- Performance improvements
- Single sign-on

2008

Lotus Notes and Domino 8.5

- Web Application Modernization
- Security simplification
- Roaming User
- Connections integration
- iCal subscriptions & Calendar overlays
- Mac OS 10.5 (Leopard) & Ubuntu 8.04 client support
- Eclipse-based Designer
- XPages
- Simplified ID management
- Reduced costs for mail storage
- Domino configuration tuner
- Modernized Web applications
- Improve quality of service
- Lotus Protector software

2009

Lotus Notes and Domino 9 and Beyond

- Convergence of Web 2.0 and RCP frameworks for common client management
- Extended pervasive device support
- Application development extensions
- Social software extensions
- Directory independence
- Alternative authentication
- Contact sharing
- Email management integration
- Pervasive search

2010

Note: Information is subject to change without notice at IBM's discretion



Notes and Domino 8.5 – New Capabilities

■ Reduced Total Cost of Ownership

- Store Attachments only once (DAOS; up to 92% less disk space!)
- Simplified Notes ID Management (ID Vault)
- Shared Log-In on Windows workstation platforms
- Document compression for Notes Documents
- Storage reduction due to new compression (up to 35%)
- Domino Configuration Tuner (autonomic systems health correction)
 - Detect, analyze, address and correct problems before they are “discovered”
 - Identify misconfigurations and sub-optimal configurations
 - Suggest solutions



Notes and Domino 8.5 – New Capabilities

- **Improved / New Roaming**
 - All client settings in the preferences panel
 - Expeditor features (e.g. Widgets, Feeds,...)
 - File Server option
- **Lotus Connections Integration**
 - Profiles, Dogear, and Activities
- **Optimized Sidebar**
- **Workspace (New in Notes Next!)**
- **Better readable icons, vCard Management,**





Thank you!!

